

# Industrial Cylinder Division Conversion 2015

Distributor Information Documents

aerospace
climate control
electromechanical
filtration
fluid & gas handling
hydraulics
pneumatics
process control
sealing & shielding



# Our process and forms are changing



The **Industrial Cylinder Division** will be undergoing the final phase of our cylinder system conversion on Monday, October 5, 2015. This final step will bring the operational backend of our business in line with the customer facing front end which has been operational since November, 2013.

Several important areas where you will notice changes resulting from the final phase of our conversion are: Acknowledgements, Invoices, Packing Lists, Serial Numbers and Name Tags.

We hope this manual will help to guide you in interpreting these new changes.

If you have any questions regarding this final stage of our conversion please contact: cylmktg@parker.com.

Thank you for your continued support of our Industrial Cylinders.



### Product Adhesive Label and Head or Cap Technifor Etching

## Beginning October 5, 2015 the Industrial Cylinder Division (ICD) cylinder product identification labelling is changing and will include the following data:

- 1. CPN Cylinder Part Number 10 character format beginning with 1H for ICD
  - a. Bar code (Adhesive Label Only)
  - b. CPN Interpretation
- 2. Cylinder Model Number From current product literature for cylinder series supplied (Adhesive Label Only)
- 3. Serial Number 12 character format interpreted as follows:

<u>K 124451 0001 E</u>

Manufacturing Plant Single Alpha Character

Sales Order Number

Line Item

Year of Manufacture
Single alpha character

A = Des Plaines, IL

6 numeric characters

4 numeric characters

A = 2014

B = Eugene, OR

B = 2015

C = Plymouth, MI

C = 2016D = 2017

F = Enfield, CT

E = 2018

G = Lithia Springs, GA

F = 2019

H = Corona, CA

G = 2020 Etc.

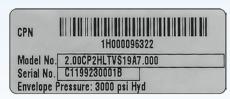
K = Goodland, IN

M = St. Marys, OH

**4. Envelope Pressure** – Pressure Envelope rating or Mounting Style rating – whichever is lower

#### **Examples:**

Adhesive Labels



CPN: 1H000097376

Model No. 7.00TB3HLU19A26.000
Serial No. K1244510001B
Envelope Pressure: 3000 psi Hyd

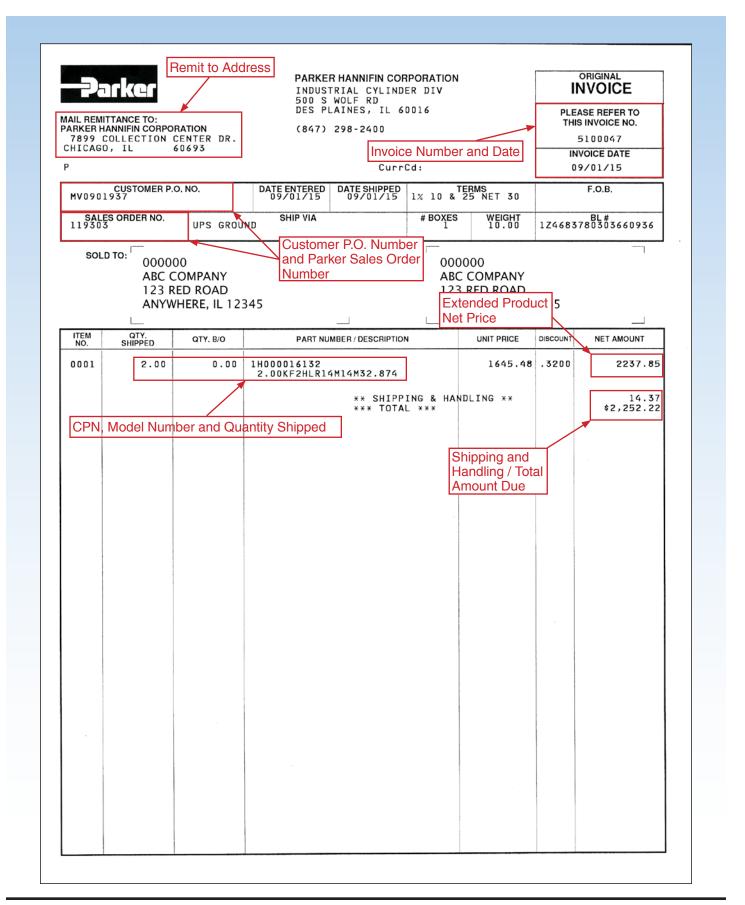
Technifor Etching

PARKER CYLINDER
CPN: 1H000097658
S/N: H1282490001B
Envelope P.R.:

3000 PSI HYD

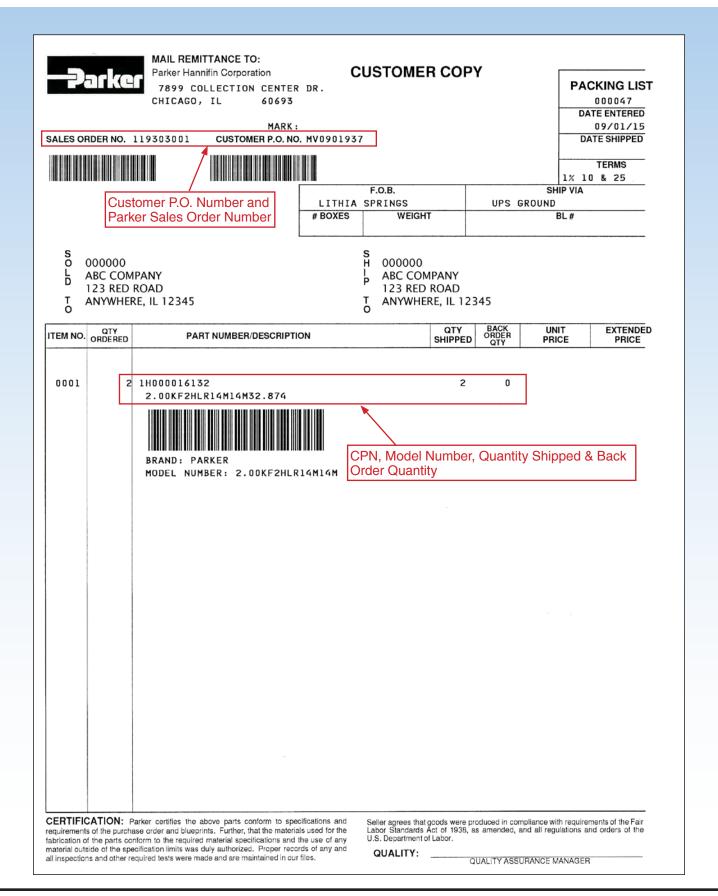


#### **Invoice Features**



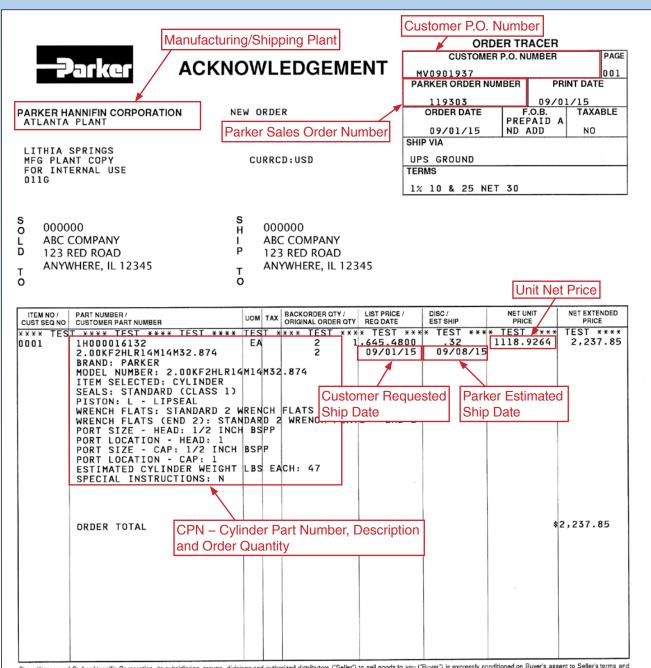


### **Packing List Features**





#### Acknowledgement Features



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1. User Responsibility Statement: This document provides product or system options for further investigation by users having technical expertise. Before you select or use any product or system, it is your responsibility to analyze all aspects of your application and review the information concerning the product in the current product catalog. The user, through its own analysis and testing, is solely responsible for making the final selection of the system and components and assuring that all performance, safety and warning requirements of the application are met.

ORDER ACKNOWLEDGEMENT



YLDAK

<sup>2.</sup> Price; Payment. Prices stated on Seller's Quote are valid for thirty (30) days, except as explicitly otherwise stated therein, and do not include any sales, use, or other taxes or duties unless specifically stated. Seller reserves the right to modify prices to adjust for any raw material price fluctuations. Unless otherwise specified by Seller, all shipment and prices are F.C.A. Seller's facility (INCOTETIMS 2010). Payment is subject to credit approval and payment for all purchases is due thirty (30) days from the date of incurs the date of incurs are provided and payment for all purchases is due thirty (30) days from the date of incurs as any be specified by Seller's Credit Department). Unpaid invoices beyond the specified payment date incur interest at the rate of 1.5% per month or the maximum allowable rate under applicable law.

<sup>3.</sup> Warranty. Seller warrants that the Products sold hereunder shall be free from defects in material or workmanship for a period of twelve (12) months from the date of delivery or 2,000 hours of normal use, whichever occurs first. Buyer shall notify Seller of any breach of warranty within 30 days of delivery, All prices are based upon the exclusive limited warranty stated above, and upon the following disclaimer: DISCLAIMER OF WARRANTY: THIS WARRANTY IS THE SOLE AND ENTIRE WARRANTY PERTAINING TO PRODUCTS PROVIDED. SELLER DISCLAIMS ALL OTHER WARRANTIES, EXPRESS AND IMPLIED, INCLUDING DESIGN, MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

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### **Division Contacts**

Mailing Address:	500 S. Wolf Rd.	Fax to Marketing:	1-800-892-1008
	Des Plaines, IL 60016	Web Address:	www.Parker.com/cylinder
Telephone:	847-298-2400	General E Mail:	CylMktg@Parker.com

Jerry Brown	General Manager	847-294-2600	Siva Palan	Controller	847-294-2675
Mike Guhde	Cylinder Business Unit Manager	847-294-2610	Mark Soucy	Marketing Manager	847-294-2638
Adam Groh	Supply Chain Manager	847-294-2680	Bruce Kohlmeyer	Engineering Manager	847-294-2649
Dugan Henderson-Begg	Cylinder Business Unit Manager	847-294-2701	Nate Mowrey	IT Manager	847-294-2681
Brian Carey	Quality Manager	847-294-2676	Joe Powers	HR Manager	847-294-2615
Eli Haykinson	Lean Manager	847-294-2679			

Marketing							
Lee Merino		National Sales Manager			847-294-2647		
OPEN (2,3,4,5)*	Government Specialist	847-294-2638		Cathy Laskero (7,8,9,10)*		sion Technical ote Manager	847-294-2645
Thomas Biagi (4,5,6,7,8)*	Hydraulic Product Manager	847-294-2746		OPEN		tegic Pricing nager	
Rade Knezevic (5,8,10,11)*	Business Development Mgr.	847-699-5301		Fred Fifarek (12)*		rmation hnology	847-294-2689
Bruce Besch (4,5,6,7,8)*	Sales Manager Alternative Motion Technology	612-865-7967		Gail Williams (7,8,9,)*		gram Admin. cialist	847-294-2635
Cylinder Plants (2,3,4)*	Atlanta		Enfield			Goodland	
	Corona		Plymouth			Eugene	
Market Specialists/Technical Information (2,4,5,6)* 847-298-2400							

#### \*Areas of Responsibility Key

- 1) Pricing problems for complete cylinders and parts
- 2) Serial number identification
- 3) Sales order entry, expediting, shipping information, schedules on open orders and requests for changes in schedules
- Service information pertaining to returned goods and warranty claims, credit, inspection reports, cylinder repairs
- 5) Engineering and application requests
- 6) Competitive interchanges
- 7) Special pricing approval
- 8) Sales policy
- 9) Annual inventory returns
- 10) International
- 11) Web, Trade Shows, Advertising, Product Photos
- 12) PHconnect

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Cylinder Application Engineers Sales, Applications, Sizing					
Tom Larson	503-799-5056	Northwest	Gene Chauvin	847-436-0867	Southern
Fred Ahrold	213-712-7807	Southwest	Bradley Price	810-599-9507	Michigan
Open	847-294-2647	Midwest	Ryan Dickson	678-296-5335	Southeast
Dave Koellisch	765-430-8030	Ohio Valley	Tim Richie	847-651-7078	Mid Atlantic
Open	847-294-2647	Mid Eastern	Richard "Tad" Brown	860-808-4483	Northeast
Open	847-294-2647	Northern Midwest			
Catalog Requests			TMR – The Mail Room (1-800-963-9548), email (TMRhelpdesk@TMRINC.com)		



### Looking up New Serial Numbers in PHconnect

Serial Number Look-up is going to be a nice feature as it will pull full cylinder configuration and list price. This is only available for orders that were entered via MSS (manually or via PHconnect) after November 1, 2013

#### **How To Look Up New Serial Numbers in PHconnect**

Click on the text **Serial Number** and a text box will appear. Enter your SN (example AC309685\_A) Click **Apply** 

Series 2H, 2HX, 2HD,	2HDX, 3H, 3HX, 3HD & 3HD	X Heavy Duty Hydrauli	c Tie Rod Cylinders	
Part Number is not requested	Model Number A	<u>Serial Number</u>		
		AC309685 A	Apply	

In a few seconds the Part Number and Model Number fields will populate, the price will fill in and the configuration will populate.

#### Series PH-2 & PH-3 Heavy Duty Hydraulic Tie Rod Cylinders Part Number **Model Number** Serial Number PHXDA42241S 38.000 1H000080176 AC309685 A Lead Time (Days) For cylinder options not listed, please consult factory. \$6008.30 (UNITED STATES DOLLAR) Component Code Description Cylinder or Configured Service Parts CYL PHX - Electrohydraulic -Single End with SAE Straight Thread Ports 22 - MF1 Head Rectangular Flange, Head Cushion Mounting Style 22 Seal Type 1 - Buna N Seals 1 Stroke 38.000 inch Combination Mounting No Combination Mounting Valve Manifold N N - None Valve Location N N - Not Applicable Feedback Furnished VO V0 - 0 Vdc to +10 Vdc Valve and Feedback Code NNNCVON Valve and Feedback Code

If you require a replacement cylinder for product that shipped with a Cylinder Part Number, you can put the CPN number in the configurator under 'Part Number' and the details of cylinder, along with the list price will display.



#### Looking up Replacement Cylinders with a Cylinder Part Number in PHconnect

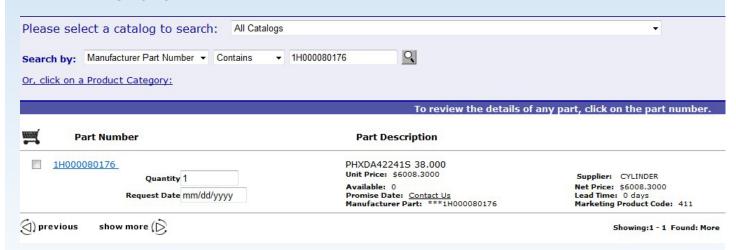
If you require a replacement cylinder for product that shipped with a Cylinder Part Number, you can put the CPN number in the configurator under 'Part Number' and the details of cylinder, along with the list price will display.

In PHconnect under Catalog Search



Enter the **Cylinder Part Number** (example 1H000080176)

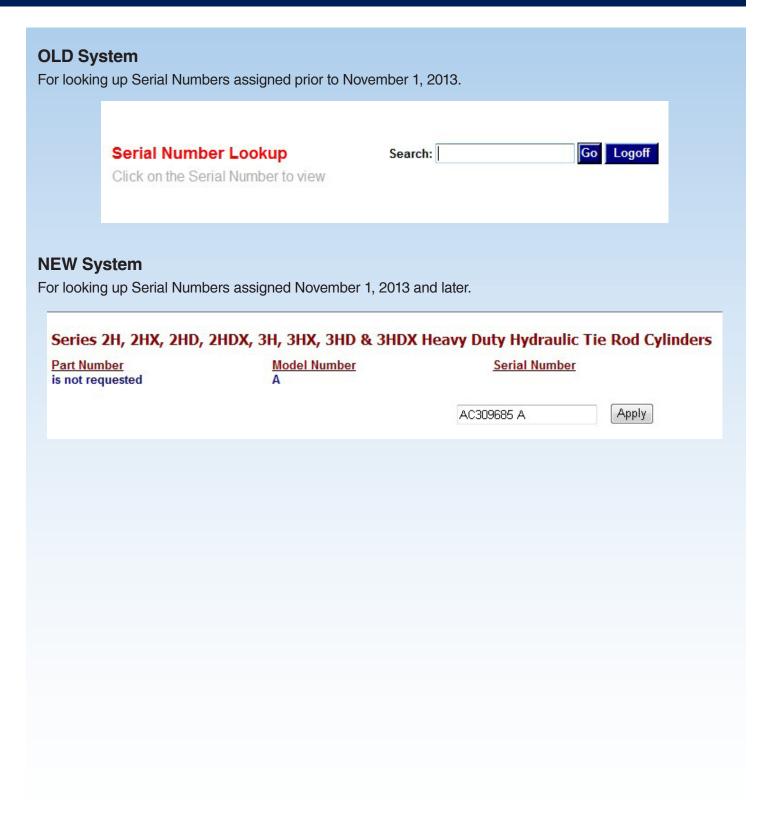
Click on the Magnifying Glass



The New Cylinder Part Numbers will bring over the CPN, Model Number and List Price.



# Old System vs New System Serial Number Lookup in PHconnect

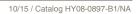




# Be sure to visit <u>www.ParkerCylinderDistributor.com</u> for the latest in distributor tools and resources.









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